



# Assessment Validity, Reliability, Measurement Variables Competitor Landscape, Customers & Partners

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# Indigo Validity & Reliability

Indigo uses a **validated multi-factor assessment** combining four sciences to measure behaviors, motivators, social emotional, and skills.

The **most comprehensive** assessment tool on the market, currently used extensively in the corporate world (90 countries and 40 languages).

The Indigo Assessment is EEOC and OFCCP compliant. There are **no adverse impacts** for socio-economic class, race, gender, or disability.

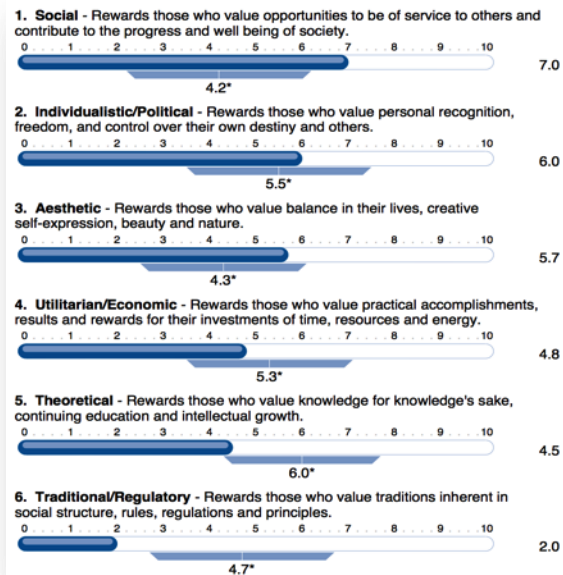
Our technology partner, Target Training International (TTI), has been researching and validating assessment technologies for **over 30 years**.

*Technical reports are available with detailed adverse impact, reliability, and validity studies.*

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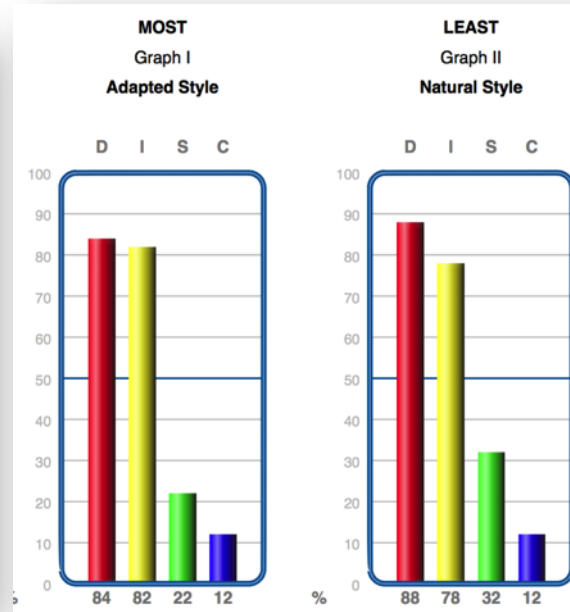
# What we measure with the Indigo Assessment

## Motivators



**6 Driving Motivators** – the key element to understanding student engagement. Use to provide coursework and activities that will appeal to all learners.

## Behaviors



## Natural & Adapted DISC

**D** stands for Dominance;  
**I** is Influencing;  
**S** is Steadiness;  
**C** is Compliance.

Large differences between natural and adapted graphs will cause student **stress**.

## Skills

	Personal Skills Ranking
1	Interpersonal Skills
2	Goal Orientation
3	Leadership
4	Creativity/Innovation
5	Futuristic Thinking
6	Decision Making
7	Teamwork
8	Presenting
9	Customer Service
10	Written Communication
11	Personal Effectiveness
12	Persuasion
13	Self-Management (time and priorities)
14	Conflict Management
15	Planning/Organizing
16	Empathy
17	Continuous Learning
18	Diplomacy
19	Management
20	Flexibility
21	Negotiation
22	Analytical Problem Solving
23	Employee Development/Coaching

**23 Non-Academic Skills** - measured and compared to norms in the corporate workforce. These can indicate school specific instructional focus.

***Social Emotional** data is in the assessment backend and is analyzed separately.*



# Data points measured by Indigo

**Non-Academic Competencies (21<sup>st</sup> Century Skills):** Analytical Problem Solving, Conflict Management, Continuous Learning, Creativity, Customer Service, Employee Development, Decision Making, Diplomacy, Empathy, Flexibility, Futuristic Thinking, Goal Orientation, Interpersonal Skills, Leadership, Management, Negotiation, Personal Effectiveness, Persuasion, Planning and Organization, Presenting, Teamwork, Written Communication.

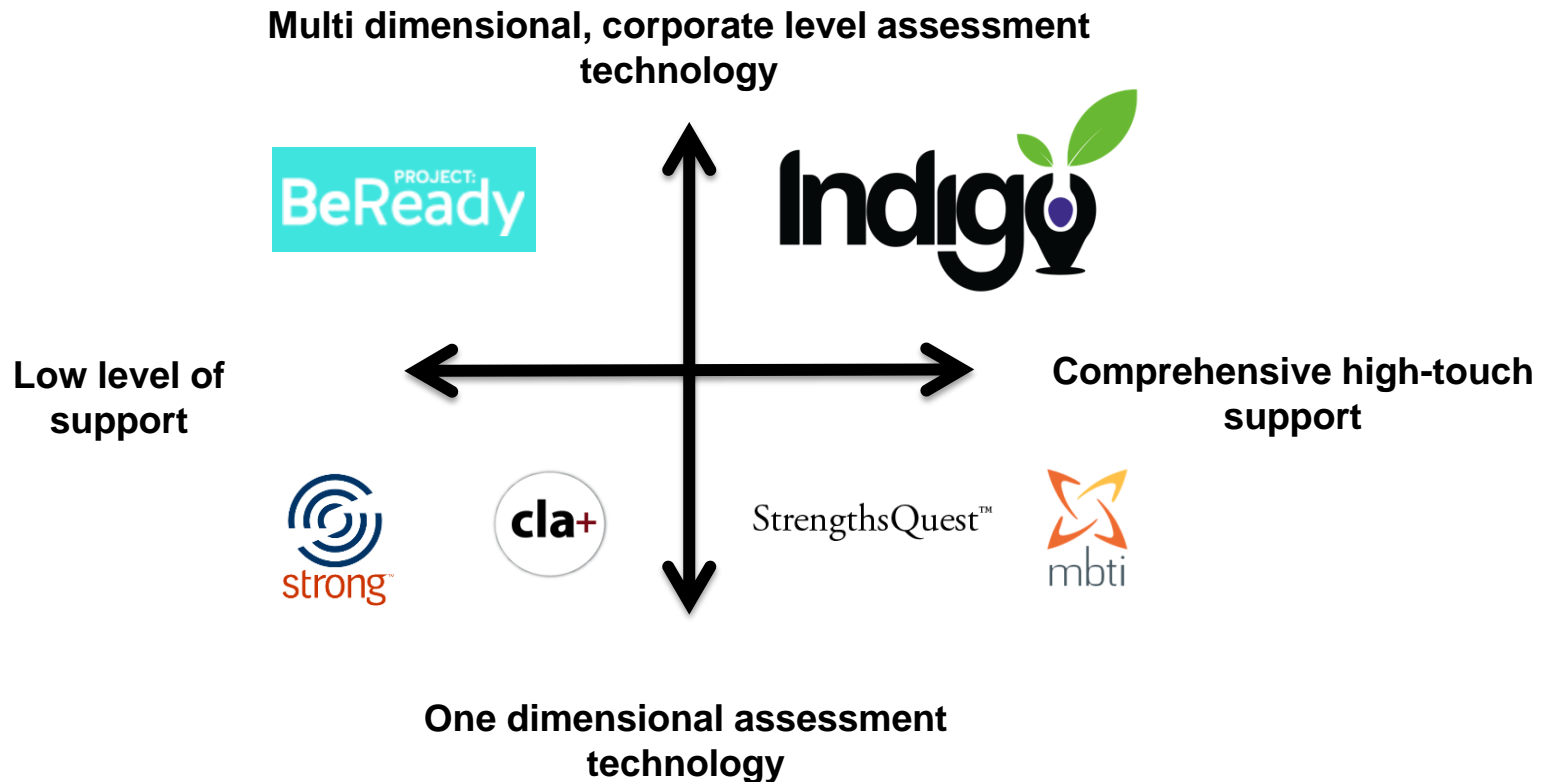
**Motivators:** Aesthetic, Individualistic/Political, Theoretical, Social, Traditional/Regulatory, Utilitarian/Economic.

**Behaviors:** Analysis of Data, Competitiveness, Consistency, Relations, Frequent Change, Frequent Interaction with Others, Following Policy, Follow-up and Follow Through, Organized Workplace/School, People Oriented, Urgency, Versatility.

**Social Emotional:** Accountability for Others, Attitude Toward Others, Emotional Control, Empathetic Outlook, Evaluating Others, Following Directions, Handling Rejection, Handling Stress, Integrative Ability, Intuitive Decision Making, Personal Accountability, Personal Drive, Personal Relationships, Realistic Expectations, Relating to Others, Respect for Policies, Self Assessment, Self Confidence, Internal Self Control, Self Direction, Sense of Self, Self Management, Sense of Belonging, Sensitivity to Others, Systems Judgment, Using Common Sense, Accountability for Others, Practical Thinking, Flexibility, Influencing Others, Personal Accountability, Resiliency.



## Indigo's Difference - Competitors



*Indigo offers the most comprehensive metrics and support on the market.*



# Sampling of Who We Work With

## High Schools/Districts (50+ schools)



## Partners & Grant Providers



## Non-Profit Organizations



## Post Secondary (10+)

